

wednesday webinar

PRESENTED BY PALMETTO CARE CONNECTIONS

Pause and Pivot: The Changing Landscape of School-based Virtual Health During a Pandemic

February 23, 11am-12pm EST



Presenter:

Kimberly South, MMC
Community Health Manager, Prisma Health

This webinar is being recorded.

The recording and presentation will be available after the webinar.



PRISMA
HEALTH SM

Inspire health.
Serve with compassion.
Be the difference.



Pause and Pivot

The Changing Landscape of School-Based Virtual Health During a Pandemic

February 23, 2022
Kimberly South, Community Health Manager
Prisma Health Office of Community Health

Pause and Pivot

Presentation Overview



Then and Now

A look at our school based healthcare landscape before 2020 and the new normal. What changed? Why?

Pivoting

Outcomes shifted. Why did we have to change?

The Next Chapter

Where do we go from here? Is there a new pivot happening?



Then and Now

Then and Now



School-based Health



In person settings



Virtual health
education



Virtual healthcare
visits



Online health
activities

School-based Health Virtual Care benefits

Reducing
missed time
from school



Helping
students feel
better,
quicker



Reducing
parents' missed
work days

Eliminating
transportation
barriers



Providing
age-
appropriate
health
education



School-based Health Virtual Care outcomes*

2019-2020 (pre-COVID)



- Improved access to care
- Patient and physician satisfaction



1,835 students enrolled in
Richland, Lexington and
Sumter counties



- Cost reduction for unnecessary
ED/Urgent care visits



36 visits
\$46,800 estimated savings
(based on \$1,300 per ED visit)



- Increased knowledge of healthy
behaviors and activities
- Increased physical activity, water
usage, healthy weight and BMI



266 enrolled students
Physical activity increased by
10 minutes per week

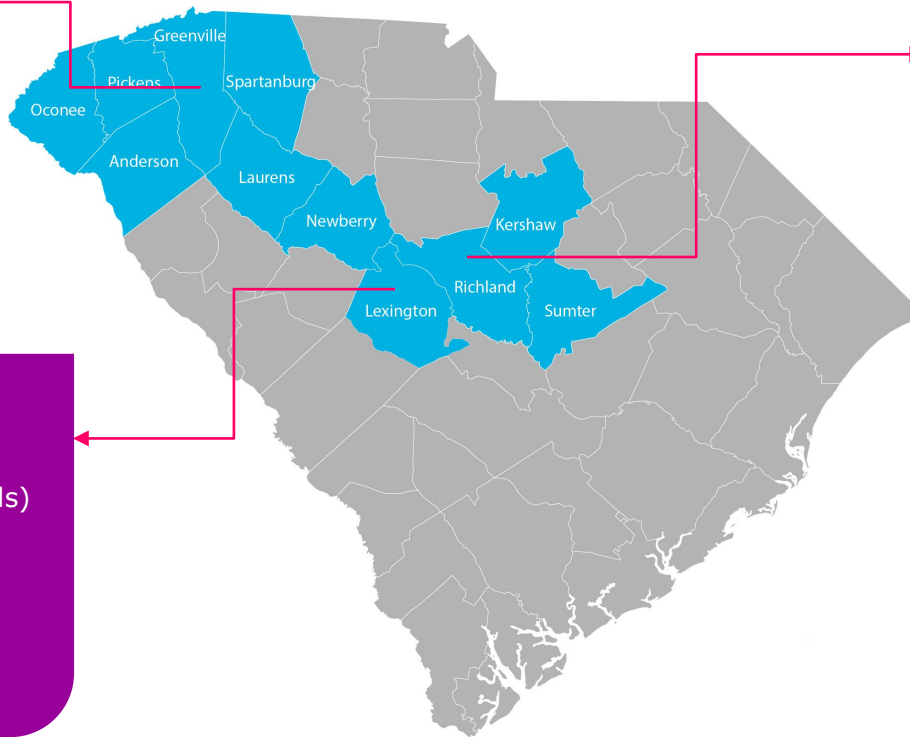
*Midlands school districts only

School-based Health Care

Prisma Health service areas, 2021-2022

Greenville County School District

- School Health Care Center and Virtual Health-Clinical (7 schools)



Richland 1

- Virtual Health Care Center-Clinical (5 schools)
- Virtual Health Care-Education Livestream delivery (4 schools)
- Virtual Health Care-Education On Demand (available to all 28 elementary schools)

Lexington 1

- Virtual Health Care Center-Clinical (4 schools)

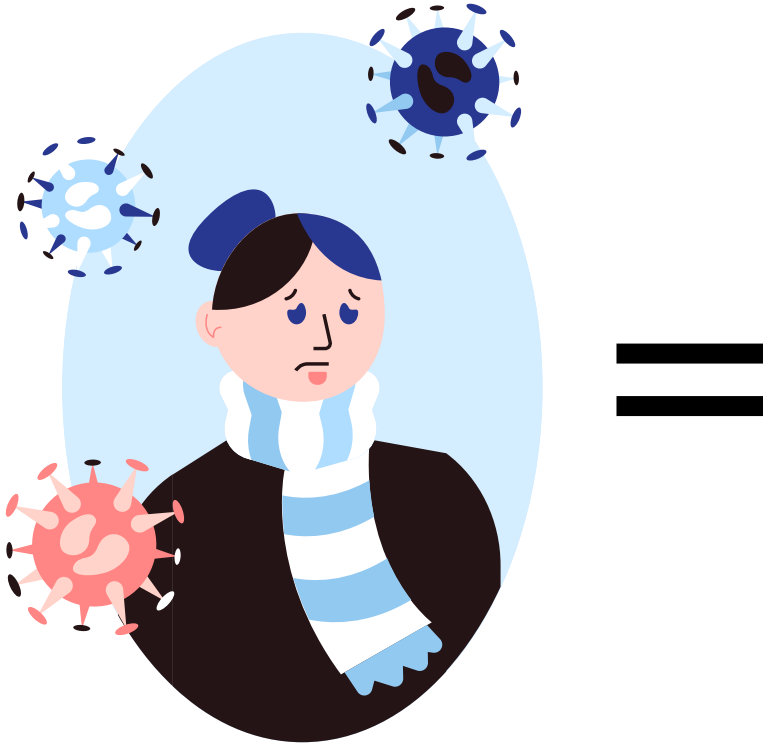
Lexington 4

- Virtual Health Care Center-Clinical (1 school)

Pause and Pivot

Pivoting

Redefining what we do and why we do it



- Getting schools COVID support
- Providing access to care
- Use of existing mobile technology
- Adding new mobile technology
- Supporting teachers with appropriate health education

Pivoting

Pre-Pandemic School-Based Virtual Health Programs

Clinical



Education



Clinical Services Pre-Pandemic

Nurse carts and tethered equipment

- Prisma Health provided virtual health equipment in 14 elementary, 2 middle and one high school in Richland, Lexington and Sumter Counties
- Carts stay in nurse rooms with wired network connections; Software provided through American Well or Vidyo
- Services provided for non-emergent visits
- Follow-up with a PCP is recommended
- Medicaid and commercial insurances are billed; no charges to parents/guardians



*Midlands school districts only

Education Programming Pre-Pandemic

Traditional Live Stream Education Delivery

Monitors and education carts are required for live stream instruction. Services were paused during virtual and hybrid classroom instruction in 2020-2021.

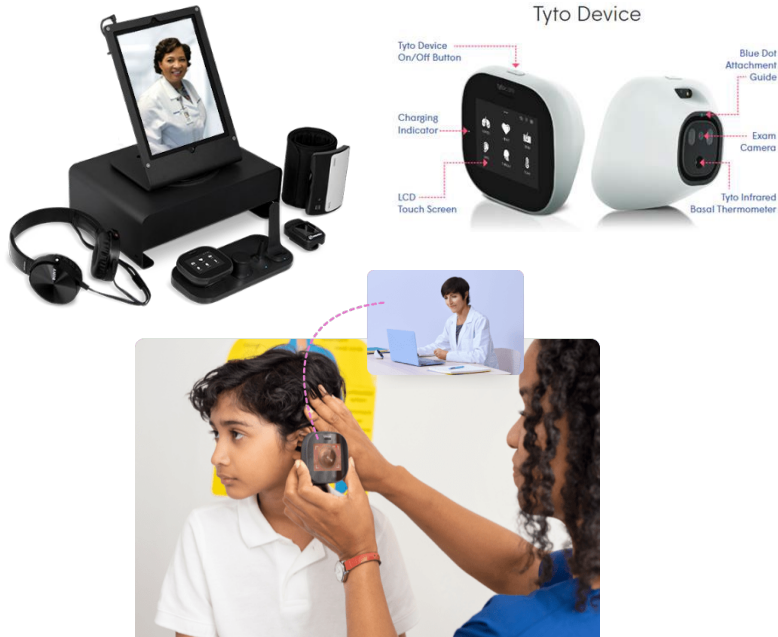
- Prisma Health has equipment at five elementary schools to provide live instruction via monitors and Polycom equipment.
- CRP lead teachers use this service for supplemental education in afterschool programs.
- Each lesson is 30 minutes and led by a Prisma Health or SCDHEC educator.
- 16 lessons are provided over 16 weeks



Pivoting

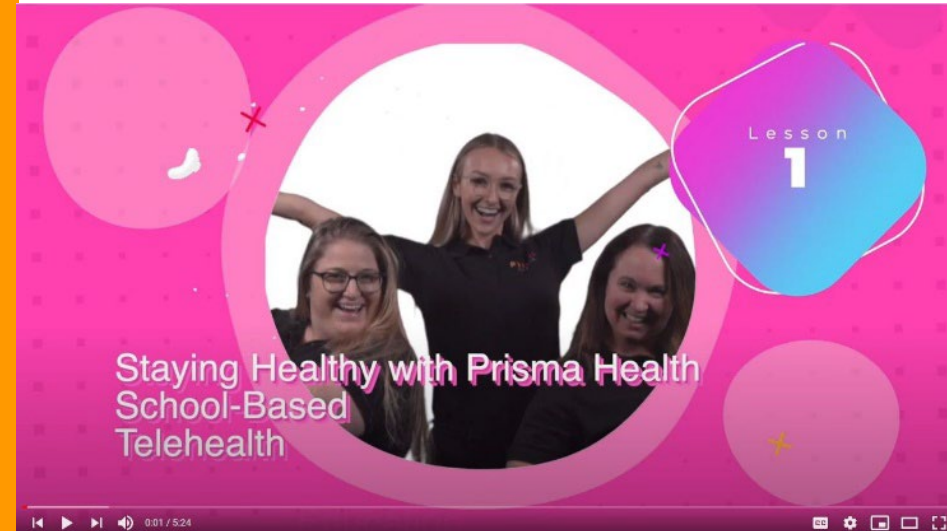
Post-Pandemic School-Based Virtual Health Programs

Clinical



Education

[Virtual Health Education for Students
\(prismahealth.org\)](https://prismahealth.org)



Clinical services outcomes*, 2020-2021

30 visits
118 enrollments
3 school districts

\$39,000 ED cost
avoidance
(estimated
\$1,300 per visit)

104 potential
school hours
missed if virtual
care not utilized

*Midlands school districts only



Education services outcomes*, 2020-2021

817 enrollments
74% increase
13 sessions
completed

75% total
student
engagement

11.4% knowledge
increase and a
59% increase in
students choosing
to drink water
over other
beverages

[Virtual Health Education for Students
\(prismahealth.org\)](https://prismahealth.org)

*Midlands school districts only



Pivoting

Increasing access to medical providers and healthy behavior awareness



Focus on enrollment

Sending and receiving of consent forms, registration into EMR and Tyto platforms



Teacher support

Upgrading equipment, training and providing schools with PPE and eventually COVID-19 testing



Increasing reach

Serving more students, parents, teachers and educators through educational programming

The Next Chapter

The Next Chapter

What's changed?

Clinical: **More mobile virtual care options**

TytoCare can be used at school and/or in home settings

Equipment provides more user-friendly options

Clinical: **Lower cost model**

Lower cost to health systems

Insurance covers most telehealth visits with \$0 co-pay for school visits

Education: **Increased reach**

On-demand delivery allows access for all schools across multiple counties and districts

Continued traditional live stream delivery but consideration of more mobile technology

**Access
to care**

Education: **Usability**

Turnkey approach with downloadable lessons and added component of GoNoodle partnership



GoNoodle.



Ready to up the good energy in your classroom?

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PRISMA HEALTH.

The Next Chapter

Who's on the team?



School Support

Superintendent, district leaders, principal, nurse, teachers, guidance counselors, school PE staff



Health Support

Senior leadership, virtual health department, program coordinator or manager, Nurse Practitioner or MD



External support

Parents, students, community groups, childcare facilities

The Next Chapter

What could change our path?

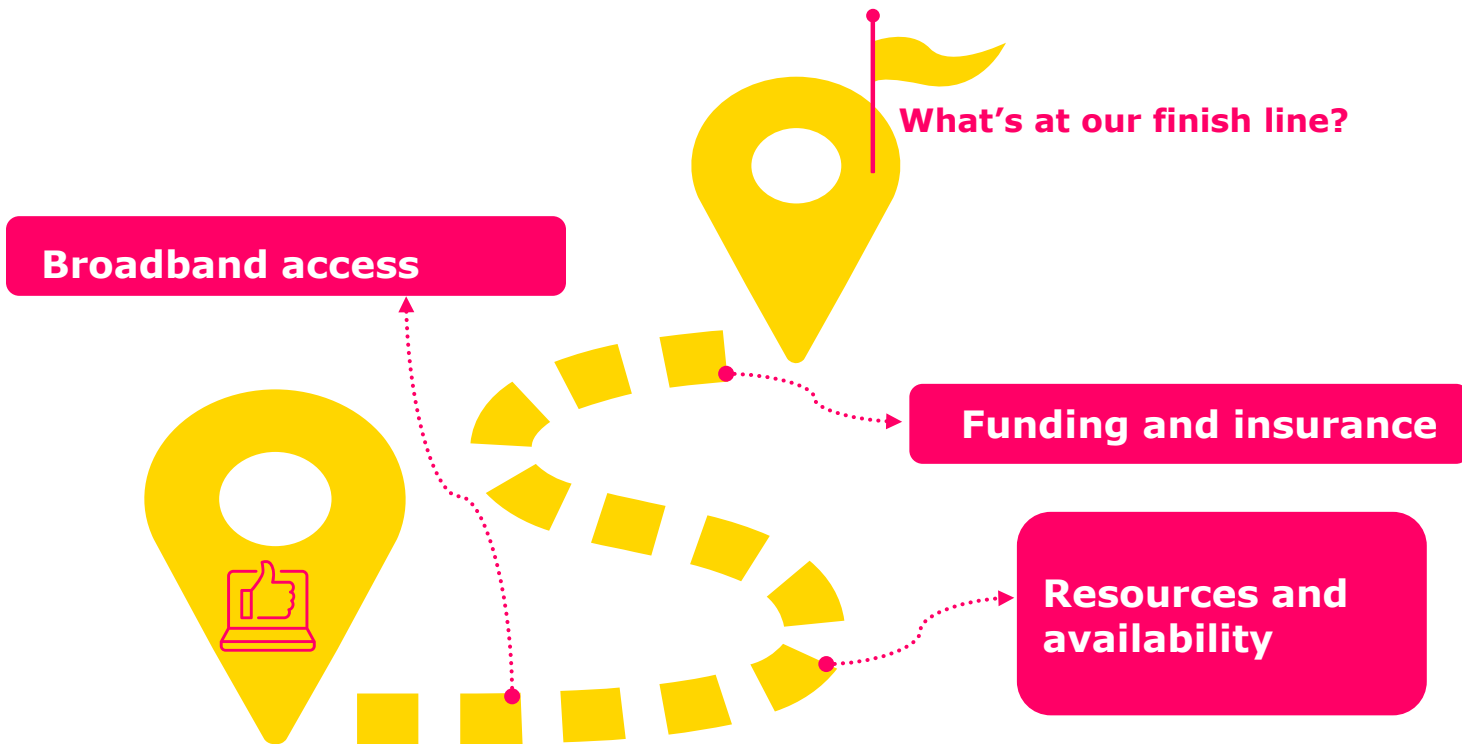
Disrupters

Commercial services

Wearable technology

Homeschool

Can be a GOOD thing
= Access to appropriate care,
healthy living



The Next Chapter

How can we help? Questions?



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